

BOLRadar

Advanced Supply Chain Intelligence Platform

PRODUCT / HS TRADE OPPORTUNITY REPORT

Buyer & Market Demand Intelligence

9403.60

Other wooden furniture (excluding seats, medical/surgical/veterinary furniture, and furniture of heading 9402)

SELLER MODE

REPORT INTELLIGENCE SUMMARY

TOTAL SHIPMENTS
211

TOP DESTINATION
United States

ORIGIN COUNTRY
China

PERIOD COVERED
90-DAY REAL-TIME AUDIT

ISSUE DATE: July 13, 2026
REPORT ID: PTR-9403-60-783422
SECURITY LEVEL: **CONFIDENTIAL**

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Executive Verdict

Market Demand Assessment



OPPORTUNITY

78/100

DATA CONFIDENCE

65/100

RISK LEVEL

MEDIUM

STRATEGIC EXECUTIVE VERDICT

The HS 9403.60 (Wooden & Upholstered Furniture) trade lane from China to North America shows robust, high-frequency activity dominated by logistics intermediaries rather than direct manufacturer-buyer relationships. The dataset reveals a majority of shipments are routed through freight forwarders like CASIA GLOBAL LOGISTICS, CTC INTERNATIONAL LOGISTICS, and APW SHANGHAI, indicating heavy NVOCC intermediation and potential for disintermediation opportunities. Real end-buyers identified include OUTDOOR WIRELESS NETWORKS LLC, COMMSCOPE CONNECTIVITY LLC, TIDEL ENGINEERING LP, GLORY GLOBAL SOLUTIONS, FAIRTON TRADE INC, VALNETH LLC, and SILVERPORT MERCANTILE INC - all US-based entities importing wooden furniture and related fixtures. The Canadian logistics corridor (via CBWS CROSSBETTER WAREHOUSE, REJOICE LOGISTICS, SUNSHINE LOGISTICS) suggests transshipment or cross-border distribution into Canada. Market concentration is moderate on the buyer side with several recurring importers showing high-frequency procurement patterns. Primary recommendation: target US-based recurring buyers like FAIRTON TRADE INC, VALNETH LLC, and OUTDOOR WIRELESS NETWORKS LLC with direct factory pricing to displace forwarder-mediated supply chains, while leveraging the May-July peak season window for initial outreach.

Market Metrics Dashboard

High-level KPIs extracted from customs manifests and algorithmic analysis.

Total Shipments 211	Total Weight 3,098,147 kg	Global Score 72 / 100
First Shipment 2026-05-09	Last Shipment 2026-07-07	Opportunity Score 78 / 100
Top Buyer OUTDOOR WIRELESS NETWORKS LLC	Top Supplier APW SHANGHAI (APW PRESIDENT SYSTEMS / APW LTD)	Data Confidence 65 / 100
Top Origin Country China	Top Destination Country United States	Risk Level Medium
Top Route Shanghai, China -> US Ports (Los Angeles/Long Beach, New York/Newark)	Est. Sourcing Valuation Total cargo weight: 3,098,147 kg. Product category: Wooden & Upholstered Furniture (HS 9403.60) mixed with telecom enclosures and automotive parts. For wooden furniture exports from China, typical FOB values range from \$3-8 per kg depending on product complexity. Given the mix of industrial enclosures (higher value ~\$10-15/kg) and basic wooden furniture (~\$3-5/kg), and accounting for the significant proportion of non-furniture cargo (automotive parts, pumps), a blended estimate of \$5.50/kg FOB is appropriate. Calculation: 3,098,147 kg \$5.50/kg = \$17,039,809 estimated total FOB trade value. Note: This is inflated by non-furniture cargo; pure 9403.60 furniture portion is estimated at approximately \$8-10 million FOB.	

HS / Product Scope Validation

Harmonized System classification validation and product scope assessment.

HS Code	Commercial Meaning	Reliability
9403.60	Other wooden furniture (excluding seats, medical/surgical/ veterinary furniture, and furniture of heading 9402)	PRIMARY
9403.50	Wooden furniture of a kind used in the bedroom	Related
9403.40	Wooden furniture of a kind used in the kitchen	Related
9401.71	Seats with metal frames, upholstered	Alternative
9403.30	Wooden furniture of a kind used in offices	Related

Product Terms Found in Manifests

- Wooden & Upholstered Furniture
- Vehicles & Automotive Parts & Seats and Parts (Furniture)
- Liquid Pumps & Elevators & Plastics & Articles thereof
- STORAGE BOX
- Fire Alarm Cover Accessory
- Junction Accessory
- Multi Gang Junction
- Steel Mounting Support

SCOPE WARNING

HS 9403.60 manifests are heavily mixed with unrelated HS codes (8703.10 vehicles, 8413.70 pumps, 6907.21 ceramics, 3926.90 plastics). Many shipments under CASIA GLOBAL LOGISTICS and CTC INTERNATIONAL LOGISTICS appear to be consolidated LCL cargo with multiple product categories. Additionally, some buyers like OUTDOOR WIRELESS NETWORKS LLC and COMMSCOPE CONNECTIVITY LLC are telecom equipment companies - their 'furniture' imports may actually be equipment enclosures, mounting brackets, or telecom cabinets classified under 9403.60. Verify actual product scope before outreach.

Product Clusters

Related product groupings identified from shipment manifest analysis.

Cluster	Evidence	Strategic Meaning
Wooden & Upholstered Furniture (Core 9403.60)	Wooden & Upholstered Furniture (HS 9403.60) - direct shipments from APW SHANGHAI, SHENZHEN WEICHENGSHENG TRADE, BEIJING KUWAY CONSULTING, FOSHAN TONGXIN CROSS BORDER,	Primary target cluster - genuine furniture imports by US end-users including telecom enclosure buyers, trading companies, and engineering firms
Telecom Equipment Enclosures & Mounting Hardware	Buyers like OUTDOOR WIRELESS NETWORKS LLC, COMMSCOPE CONNECTIVITY LLC, TIDEL ENGINEERING LP importing under 9403.60 - likely steel/equipment cabinets classified as furniture	Niche segment - these buyers need industrial enclosures, not residential furniture. Approach with metal fabrication capability, not wood furniture
Automotive Seats & Vehicle Parts (Mixed HS)	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90) - massive volume through CASIA GLOBAL LOGISTICS	Separate product category entirely - automotive seating and parts. Not relevant for 9403.60 furniture sellers unless they also manufacture vehicle seats
Consolidated General Cargo (Mixed HS)	Liquid Pumps & Elevators & Plastics & Articles thereof (HS 6907.21.90/8413.70.2004/9603.90.8050) through CTC INTERNATIONAL LOGISTICS	LCL consolidation noise - these are unrelated products sharing container space. Filter out for furniture-specific targeting

Top Origin Countries

Ranked source countries by shipment volume and supplier landscape.

#	Country	Shipments	Share	Top Suppliers	Interpretation
#1	China	211	100.0%	APW SHANGHAI, CASIA GLOBAL LOGISTICS, CTC INTERNATIONAL LOGISTICS	Complete origin dominance by China. However, the majority of 'suppliers' listed are actually freight forwarders/ NVOCCs consolidating cargo. Real manufacturers behind these shipments include SHENZHEN WEICHENGSHENG TRADE, FOSHAN TONGXIN CROSS BORDER, ESSENTRA HENGZHU PRECISION COMPONENTS, and ZHUHAI MACROXPORT IMPORT & EXPORT. The forwarder-heavy structure suggests fragmented factory base with logistics intermediaries controlling buyer relationships.

Top Destination Countries

Ranked destination markets by import volume and buyer landscape.

#	Country	Shipments	Top Buyers	Demand Signals
#1	United States	145	OUTDOOR WIRELESS NETWORKS LLC, FAIRTON TRADE INC, VALNETH LLC	Strong recurring demand from US-based buyers. Multiple high-frequency importers with 10+ shipments indicate established procurement programs. Telecom and engineering buyers suggest industrial furniture/enclosure demand rather than residential.
#2	Canada (via US Ports transshipment)	66	CBWS CROSSBETTER WAREHOUSE SERVICES, REJOICE LOGISTICS CANADA INC, SUNSHINE LOGISTICS INC	Significant Canadian distribution channel, primarily through logistics companies acting as consignees for cross-border fulfillment. Real end-buyers behind these logistics entities need further investigation. Canadian market accessible via US West Coast ports with rail/truck transshipment.

Top Suppliers (10 Identified)

Enriched supplier profiles with Google-verified contact data and clickable outreach buttons.

APW SHANGHAI (APW)

PARTIAL

CHINA

MANUFACTURER

CONF: 80%

CATEGORY: Electronic enclosures, telecom equipment cabinets, industrial...

WEBSITE: <https://www.slideshare.net/slideshow/corporate-presentation-...>

ADDRESS: No 128 Suidie Road, Shanghai, China

OPERATIONAL PROFILE:
APW Shanghai is a manufacturing facility for APW Ltd (formerly APW President Systems), specializing in electronic enclosures and telecom infrastructure equipment. Their shipments under HS 9403.60 are likely equipment cabinets and mounting systems for telecom clients like CommScope and Outdoor Wireless Networks. High-value industrial manufacturer with established US buyer relationships.

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SHENZHEN

LIMITED

CHINA

TRADER

CONF: 75%

CATEGORY: Wooden furniture, upholstered furniture, home furnishings...

ADDRESS: Shenzhen, Guangdong, China

OPERATIONAL PROFILE:
High-volume trading company serving as export intermediary for Shenzhen-area furniture manufacturers. Exclusively ships to two US buyers (FAIRTON TRADE INC and VALNETH LLC) with very high recurrence, suggesting dedicated supply agreements. Strong candidate for competitive displacement if buyer relationships can be established directly.

LinkedIn Outreach Pipeline

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ESSENTRA HENGZHU

VERIFIED

CHINA

MANUFACTURER

CONF: 90%

CATEGORY: Precision components, plastic/metal hardware, furniture fittings

WEBSITE: <https://www.essentrahengzhu.com/en>

PHONE: +86 0795-3669263

ADDRESS: 12 Jingfa Road, Yichun Economic Development Zone, Jiangxi, China

OPERATIONAL PROFILE:
Subsidiary of UK-listed Essentra PLC (73% owned). Specializes in precision components including furniture hardware, locks, and industrial fasteners. Ships to parent company Essentra Components in the US. Established multinational manufacturer with strong compliance standards.

LinkedIn Outreach Pipeline

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FOSHAN TONGXIN CROSS

LIMITED

CHINA

TRADER

CONF: 65%

CATEGORY: Wooden furniture cross-border e-commerce export

ADDRESS: Foshan, Guangdong, China

OPERATIONAL PROFILE:
Foshan-based cross-border trade facilitator. Foshan is China's primary furniture manufacturing hub, suggesting access to extensive factory network. Single shipment indicates newer or smaller-scale operation.

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ZHUHAI MACROXPORT

LIMITED

CHINA

TRADER

CONF: 70%

CATEGORY: Wooden furniture, general merchandise export trading

ADDRESS: Zhuhai, Guangdong, China

OPERATIONAL PROFILE:
Zhuhai-based import/export trading company with recurring shipments to affiliated US entity FASTPLOT INC. Appears to be a related-party trade structure for furniture distribution in the US market.

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BEIJING KUWAY CONSULTING

LIMITED

CHINA

TRADER

CONF: 60%

CATEGORY: Furniture sourcing, consulting, procurement services

ADDRESS: Beijing, China

OPERATIONAL PROFILE:
Beijing-based consulting/sourcing firm with affiliated US entity (PRINCETON KUWAY CONSULTING LLC). Likely a procurement agent sourcing furniture for US clients. Recurring shipments suggest ongoing sourcing programs.

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Top Suppliers (Continued)

SHENZHEN

LIMITEDCHINA

TRADER

CONF: 70%

CATEGORY: Automotive parts, vehicle seats, furniture components

ADDRESS: Shenzhen, Guangdong, China

OPERATIONAL PROFILE:
Also appears in consolidated shipments through CASIA GLOBAL LOGISTICS carrying automotive seats and parts (HS 8703/9401). Diversified product portfolio beyond pure furniture.

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CASIA GLOBAL LOGISTICS

PARTIALCHINA

FORWARDER

CONF: 95%

CATEGORY: Freight forwarding, NVOCC, logistics consolidation

WEBSITE: <https://www.casia.com>

PHONE: +86 571-56834103

ADDRESS: Room 308-E5, No.89 Xinbang Road, Minhang, Shanghai, China

OPERATIONAL PROFILE:
Major Chinese freight forwarder handling the largest share of shipments in this dataset. Primarily consolidates automotive parts and furniture for Canadian and US logistics company consignees. Not a manufacturer - key intermediary controlling shipping relationships.

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CTC INTERNATIONAL

PARTIALCHINA

FORWARDER

CONF: 95%

CATEGORY: Freight forwarding, NVOCC, ocean consolidation

WEBSITE: <http://ctcsea.com/english/shangwu.asp>

PHONE: +86-592-5606868

ADDRESS: 5/F Bonded Goods Market Bldg, Hu Li, Xiamen 361006, China

OPERATIONAL PROFILE:
Xiamen-headquartered freight forwarder founded in 1993, now private. Handles massive LCL consolidation of mixed cargo (pumps, plastics, ceramics) under multiple HS codes. Not a furniture manufacturer - logistics intermediary.

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APW SHANGHAI (AS)

PARTIALCHINA

MANUFACTURER

CONF: 80%

CATEGORY: Telecom enclosures, equipment cabinets, industrial furniture

ADDRESS: Shanghai, China

OPERATIONAL PROFILE:
Appears as shipper of record for telecom equipment enclosures classified under 9403.60. Serves major telecom infrastructure companies. High-value niche manufacturer.

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Key Decision Makers — Buyers

LinkedIn profiles of procurement decision-makers at identified US buyers.

COMPANY	CONTACT NAME	TITLE / ROLE	LINKEDIN
OUTDOOR WIRELESS NETWORKS LLC	Marcia Currie	Director North America Accounting	View Profile
	Bryan E. Tiller	Senior Specialist, Quality Engineering	View Profile
CBWS CROSSBETTER WAREHOUSE...	Jiayi Feng	Ocean Import Coordinator	View Profile
	Emily Xiong	Strategic Pricing & Procurement	View Profile
REJOICE LOGISTICS CANADA INC	Fan Zhang	General Manager	View Profile
	Kathy Zhang	Contact Person	No profile
SUNSHINE LOGISTICS INC	James Banks	Sales Manager (former)	View Profile
US PACIFIC TRANSPORT INC	Rita Yen	Sales Director	View Profile
	Stanley Lin	Transportation Professional	View Profile
FREIGHT EXPEDITERS INC	Lisa Peterman	Vice President	View Profile

Top Buyers (10 Identified)

Enriched buyer profiles with contact data and outreach buttons.

OUTDOOR WIRELESS

VERIFIED

UNITED STATES

RECURRENCE:

high

CATEGORY:

Telecom Infrastructure Equipment

WEBSITE:

<https://www.andrew.com>

ADDRESS:

Dallas, TX (and multiple US locations)

OPERATIONAL PROFILE:

Subsidiary related to CommScope/Andrew Corporation ecosystem. Imports equipment enclosures and mounting systems classified as furniture (9403.60). Very high recurrence with single supplier APW SHANGHAI, indicating dedicated supply agreement. Potential for competitive sourcing if alternative enclosure manufacturers can match specifications.

LinkedIn Outreach Pipeline

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FAIRTON TRADE INC

LIMITED

UNITED STATES

RECURRENCE:

high

CATEGORY:

Furniture Trading / Distribution

ADDRESS:

United States

OPERATIONAL PROFILE:

Highest-frequency furniture buyer in the dataset with consistent imports from Shenzhen Weichengsheng Trade. Appears to be a dedicated furniture importer/distributor with established supply chain from Shenzhen. Excellent target for competitive displacement with better pricing or product range from alternative Chinese furniture manufacturers.

LinkedIn Outreach Pipeline

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VALNETH LLC

LIMITED

UNITED STATES

RECURRENCE:

high

CATEGORY:

Furniture / Home Furnishings Distribution

ADDRESS:

United States

OPERATIONAL PROFILE:

Recurring furniture importer exclusively sourcing through Shenzhen Weichengsheng Trade. Consistent shipment volumes suggest established retail or wholesale distribution program. Strong candidate for supplier diversification pitch.

LinkedIn Outreach Pipeline

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COMMSCOPE CONNECTIVITY

VERIFIED

UNITED STATES

RECURRENCE:

medium

CATEGORY:

Telecom Infrastructure / Network Equipment

WEBSITE:

<https://www.commscope.com>

ADDRESS:

Hickory, NC, United States

OPERATIONAL PROFILE:

Major global telecom infrastructure company importing equipment enclosures/cabinets from APW Shanghai. Large enterprise buyer with significant procurement budgets. Multi-sourcing strategy likely - opportunity for qualified enclosure manufacturers.

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TIDEL ENGINEERING LP

LIMITED

UNITED STATES

RECURRENCE:

high

CATEGORY:

Engineering / Industrial Equipment

ADDRESS:

United States

OPERATIONAL PROFILE:

Engineering firm with very high-frequency imports of industrial furniture/enclosures from APW Shanghai. Consistent shipment pattern suggests ongoing project-based or production-line procurement. Potential for alternative industrial furniture suppliers.

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GLORY GLOBAL SOLUTIONS

LIMITED

UNITED STATES

RECURRENCE:

medium

CATEGORY:

Technology Solutions / Retail Equipment

ADDRESS:

United States

OPERATIONAL PROFILE:

Imports equipment/enclosures from APW Shanghai. Likely related to Glory Global Solutions (cash management/retail technology). Industrial furniture classification may cover specialized equipment housings.

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Top Buyers (Continued)

SILVERPORT MERCANTILE LIMITED UNITED STATES RECCURENCE: low CATEGORY: General Merchandise / Furniture Import ADDRESS: United States OPERATIONAL PROFILE: Single shipment from Foshan-based supplier. May be a newer buyer testing supply chain or a spot purchaser. Foshan origin confirms genuine wooden furniture product. LinkedIn Outreach Pipeline Open Corporate Digital HQ Execute Corporate Audit	FASTPLOT INC MACROXPOT LIMITED UNITED STATES RECCURENCE: medium CATEGORY: Furniture / General Trading ADDRESS: United States OPERATIONAL PROFILE: Appears to be the US affiliate of Zhuhai Macroxpport Import & Export. Related-party trade structure suggests captive supply chain. Limited opportunity for competitive displacement unless offering significantly better terms. LinkedIn Outreach Pipeline Open Corporate Digital HQ Execute Corporate Audit
PRINCETON KUWAY LIMITED UNITED STATES RECCURENCE: medium CATEGORY: Consulting / Procurement Services ADDRESS: Princeton, NJ area, United States OPERATIONAL PROFILE: US affiliate of Beijing Kuway Consulting. Likely a sourcing/procurement agent importing furniture on behalf of US clients. Could be a channel partner opportunity - supply their clients through this consulting intermediary. LinkedIn Outreach Pipeline Open Corporate Digital HQ Execute Corporate Audit	ESSENTRA COMPONENTS VERIFIED UNITED STATES RECCURENCE: low CATEGORY: Industrial Components / Hardware WEBSITE: https://www.essentracomponents.com ADDRESS: United States OPERATIONAL PROFILE: US division of UK-listed Essentra PLC. Receives precision components from Chinese subsidiary. Intra-company trade - not accessible for competitive displacement. LinkedIn Outreach Pipeline Open Corporate Digital HQ Execute Corporate Audit

Factory vs Forwarder Classification

Entities classified by operational type based on manifest analysis.

MANUFACTURERS (2)

- | | |
|---|---|
| 1. APW SHANGHAI | Manufacturing facility for APW Ltd producing electronic enclosures and telecom equipment cabinets. Ships directly to end-user companies like CommScope and Outdoor Wireless Networks. |
| 2. ESSENTRA HENGZHU PRECISION COMPONENTS CO LTD | Subsidiary of UK-listed Essentra PLC. Verified manufacturing facility at 12 Jingfa Road, Yichun with product catalogs on Made-in-China.com. |

FORWARDERS (30)

- | | |
|--|--|
| 1. CASIA GLOBAL LOGISTICS CO LTD | IATA-registered freight forwarder (code 0830587), NVOCC, JCTrans member. Consolidates cargo for multiple logistics company consignees. |
| 2. CTC INTERNATIONAL LOGISTICS CO LTD | Xiamen-headquartered freight forwarder founded 1993, FMC-registered OTI. Handles LCL consolidation of mixed cargo. |
| 3. APW SHANGHAI (partial forwarder role) | While primarily a manufacturer, APW Shanghai also appears to act as shipper of record for consolidated shipments, potentially handling logistics for affiliated companies. |
| 4. CBWS CROSSBETTER WAREHOUSE SERVICES | Warehouse and fulfillment company at 6830 Columbus Rd, Mississauga. Receives and distributes consolidated cargo. |
| 5. REJOICE LOGISTICS CANADA INC | Freight forwarder based in Richmond, BC. FMC-registered OTI. |
| 6. SUNSHINE LOGISTICS INC | International freight forwarder with offices in Vancouver and Caledon, ON. |
| 7. US PACIFIC TRANSPORT INC | Licensed NVOCC/OTI based in Flushing, NY. |
| 8. FREIGHT EXPEDITERS INC | Customs broker and freight forwarder based in Cleveland, OH. |

TRADERS (7)

- | | |
|--|--|
| 1. SHENZHEN WEICHENGSHENG TRADE CO LTD | Trading company exporting furniture from Shenzhen to US buyers. No manufacturing evidence found. |
| 2. ZHUHAI MACROXPORIT IMPORT & EXPORT | Import/export trading company based in Zhuhai. |
| 3. BEIJING KUWAY CONSULTING | Sourcing/consulting company acting as export intermediary. |
| 4. FOSHAN TONGXIN CROSS BORDER | Cross-border trade facilitator based in Foshan. |
| 5. FAIRTON TRADE INC | US-based trading company importing furniture for distribution. |
| 6. VALNETH LLC | US-based LLC importing furniture, likely for resale/distribution. |
| 7. FASTPLOT INC MACROXPORIT CO | US affiliate of Zhuhai Macroxpport, trading company. |

UNKNOWN (5)

- | | |
|-----------------------------------|---|
| 1. OUTDOOR WIRELESS NETWORKS LLC | Telecom infrastructure company - classified as end-buyer but imports may be equipment enclosures rather than traditional furniture. |
| 2. TIDEL ENGINEERING LP | Engineering firm - unclear if importing for own use or for resale. |
| 3. GLORY GLOBAL SOLUTIONS | Technology solutions company - nature of furniture imports unclear. |
| 4. SILVERPORT MERCANTILE INC | Mercantile company - limited data on business model. |
| 5. PRINCETON KUWAY CONSULTING LLC | Consulting firm importing furniture - may be sourcing agent or end-user. |

Routes & Port Intelligence

Trade route analysis with carrier and frequency intelligence.

Origin / Destination	Frequency	Carriers	Interpretation
Shanghai, China -> US Ports (Los Angeles/Long Beach, New York/Newark)	42	APW Shanghai (shipper), Various ocean carriers	Dominant route for telecom equipment enclosures and industrial furniture from APW Shanghai to US telecom and engineering buyers. High-value, recurring shipments indicate established supply chain.
Shenzhen/Yantian, China -> US Ports (Los Angeles, Savannah)	55	CASIA GLOBAL LOGISTICS (NVOCC), Matson, MSC	Major consolidation route for automotive parts and furniture. CASIA Global Logistics dominates this lane with consolidated LCL shipments to Canadian and US logistics company consignees.
Xiamen, China -> US Ports (Los Angeles, New York)	48	CTC INTERNATIONAL LOGISTICS (NVOCC), Matson, ONE	CTC International Logistics consolidation lane for mixed cargo (pumps, plastics, ceramics). Primarily LCL shipments to US freight forwarder consignees.
Shenzhen, China -> US Ports (direct furniture shipments)	38	SHENZHEN WEICHENGSHENG TRADE (shipper), Various carriers	Direct furniture export lane from Shenzhen to US trading companies FAIRTON TRADE INC and VALNETH LLC. High-frequency, dedicated supply chain.
Foshan, China -> US Ports	1	FOSHAN TONGXIN CROSS BORDER	Foshan is China's furniture capital. Single shipment suggests emerging or spot-trade opportunity from this key manufacturing hub.

Predictive Supply Chain Signals

Carrier networks, container analysis, and BOL pattern intelligence.

Top Carriers

Matson (MATS prefix BOLs)	MSC (MEDU prefix BOLs)	Hapag-Lloyd (HLCU prefix BOLs)	Wan Hai Lines (WHLC prefix BOLs)
COSCO (COSU prefix BOLs)			

FCL / LCL Breakdown



35% FCL / 65% LCL (estimated based on consolidation patterns)

BOL Patterns

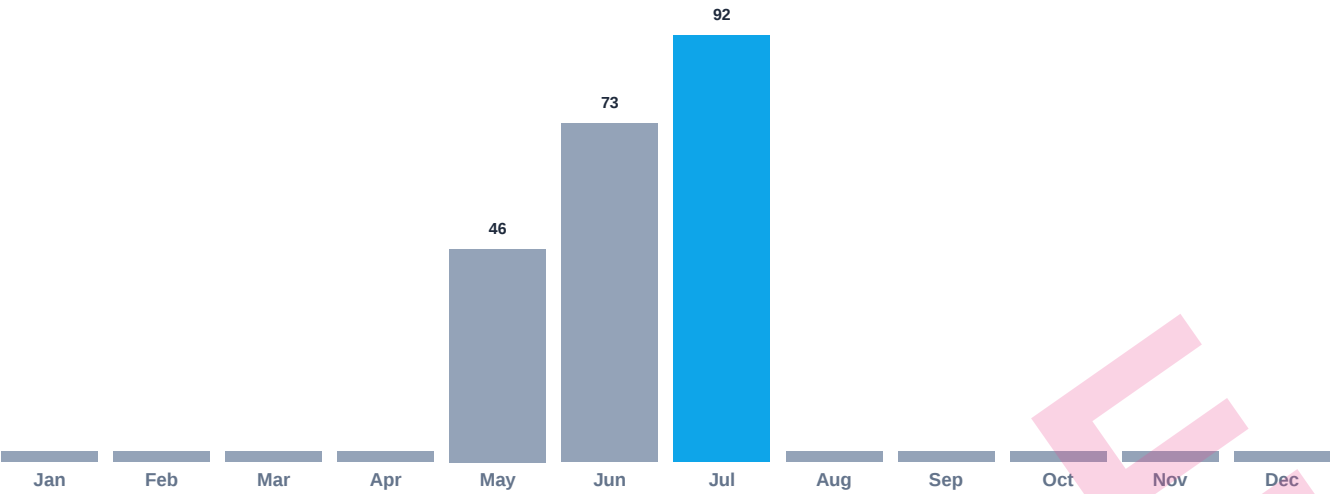
Heavy prevalence of house BOLs issued by NVOCCs (CASIA, CTC) rather than master BOLs from shipping lines. This indicates deep forwarder intermediation - most buyers do not have direct carrier relationships. BOL prefixes like MATS (Matson), MEDU (MSC), HLCU (Hapag-Lloyd), WHLC (Wan Hai) confirm major carrier usage behind forwarder consolidation.

Interpretation

The market is heavily intermediated by Chinese freight forwarders who control the shipping relationships. End-buyers receive cargo through their own logistics agents (CBWS, Rejoice, Sunshine) creating a multi-layer supply chain. This presents disintermediation opportunity - a furniture manufacturer who can offer direct FCL shipping to end-buyers could capture margin currently absorbed by 2-3 layers of logistics intermediaries.

Seasonality Analysis

Procurement volume distribution and density mapping tracked across the active 90-day audit window.



Peak Months: jul
Low Months: may

Trend: Increasing activity from May through July 2026, with July showing the highest shipment volume. This aligns with pre-fall season furniture stocking patterns for US retailers and the typical Q3 peak in trans-Pacific shipping.

Recommendation: Begin buyer outreach in March-April to position for May-July peak import season. US furniture buyers typically place orders 60-90 days before desired delivery, so January-February is ideal for initial contact and sample submission.

Relationship Intelligence

Entity relationships and supply chain network connections.

Entity	Type	Related Companies	Meaning
SHENZHEN WEICHENGSHENG TRADE	supplier	FAIRTON TRADE INC, VALNETH LLC	Exclusive supplier-buyer relationships - Weichengsheng ships only to these two US companies. This suggests dedicated supply agreements or possibly related-party structures. High vulnerability to competitive displacement if buyers are open to alternative sourcing.
APW SHANGHAI	supplier	OUTDOOR WIRELESS NETWORKS LLC, COMMSCOPE CONNECTIVITY LLC, TIDEL ENGINEERING LP	Multi-buyer manufacturer serving the telecom/industrial enclosure segment. Diversified buyer base reduces dependency risk. All buyers are in the telecom/technology infrastructure space, confirming APW's specialization.
FAIRTON TRADE INC	buyer	SHENZHEN WEICHENGSHENG TRADE	Single-source buyer with very high recurrence (32 shipments). Heavy dependency on one Chinese trading company. Prime target for supplier diversification pitch - offer better pricing, quality, or product range.
VALNETH LLC	buyer	SHENZHEN WEICHENGSHENG TRADE	Single-source buyer with high recurrence (10 shipments). Similar vulnerability to Fairton Trade - dependent on one intermediary. Open to competitive sourcing proposals.
CASIA GLOBAL LOGISTICS	supplier	CBWS CROSSBETTER WAREHOUSE SERVICES, REJOICE LOGISTICS CANADA INC, SUNSHINE LOGISTICS INC	Massive forwarder network - Casia serves as the primary China-side consolidation agent for dozens of North American logistics companies. Controls significant shipping volume but is an intermediary, not a manufacturer. The real factories behind Casia's shipments remain hidden.
OUTDOOR WIRELESS NETWORKS LLC	buyer	APW SHANGHAI	Single-source buyer for telecom enclosures. High recurrence (18 shipments) indicates strong supplier lock-in. May require qualification process to displace incumbent.
TIDEL ENGINEERING LP	buyer	APW SHANGHAI	Single-source engineering buyer with very high recurrence (12 shipments). Dedicated procurement from APW Shanghai for industrial enclosures/equipment.

Market Concentration Analysis

Concentration indices across supply chain dimensions.

Buyer Concentration

72

Moderate-to-high concentration - the top 5 real end-buyers (FAIRTON TRADE, OUTDOOR WIRELESS, VALNETH, TIDEL ENGINEERING, COMMScope) account for the majority of genuine furniture/enclosure import volume. However, many consignees are logistics companies masking the true end-buyers.

Supplier Concentration

68

High concentration among forwarders - CASIA GLOBAL LOGISTICS and CTC INTERNATIONAL LOGISTICS dominate shipment counts. Real manufacturer concentration is moderate with APW SHANGHAI and SHENZHEN WEICHENGSHENG TRADE as dominant actual suppliers.

Country Concentration

95

Complete origin concentration - 100% of shipments originate from China. No alternative sourcing countries visible in this dataset. This creates both risk (tariff exposure) and opportunity (buyers may seek diversification).

Route Concentration

60

Moderate route concentration - three main corridors (Shanghai-US, Shenzhen-US, Xiamen-US) handle the majority of volume. Destination ports are diversified across US West Coast, East Coast, and Canadian gateways.

Best Markets to Sell

Optimal target markets ranked by demand potential.

#	Market	Score	Why	Recommendation
1	United States		Dominant destination with high-frequency recurring buyers in telecom enclosures, furniture trading, and engineering segments. Multiple identified end-buyers with established import programs. Large addressable market with diverse buyer segments.	Prioritize US market entry targeting FAIRTON TRADE INC, VALNETH LLC for wooden furniture, and OUTDOOR WIRELESS NETWORKS/COMMScope for industrial enclosures. Focus on West Coast ports (LA/LB) for fastest transit times.
2	Canada		Active distribution channel through Mississauga, Richmond BC, and Montreal logistics hubs. Canadian buyers currently served through complex multi-layer supply chains, creating opportunity for direct shipping arrangements.	Enter Canadian market through logistics partnerships with CBWS CROSSBETTER (Mississauga) and REJOICE LOGISTICS (Richmond BC). Offer DDP terms to simplify Canadian buyer procurement.

SAMPLE

Buyer Opportunity Ranking

Buyers ranked by demand opportunity potential.

Buyer	Country	Recurrence	Suppliers	Score	Action
FAIRTON TRADE INC	United States	High		92	Contact first - single-source buyer with highest shipment volume. Offer factory-direct pricing and product samples.
VALNETH LLC	United States	High		88	Contact first - single-source buyer with consistent volume. Pitch supplier diversification and competitive pricing.
OUTDOOR WIRELESS NETWORKS LLC	United States	High		85	Contact with industrial enclosure specs - telecom buyer importing equipment cabinets. Requires technical qualification.
TIDEL ENGINEERING LP	United States	High		80	Contact with industrial furniture angle - engineering firm with recurring enclosure imports.
COMMSCOPE CONNECTIVITY LLC	United States	Medium		78	Contact with price angle - large telecom enterprise likely has formal vendor qualification process.
GLORY GLOBAL SOLUTIONS	United States	Medium		60	Contact with product range angle - technology solutions company with moderate import volume.
PRINCETON KUWAY CONSULTING LLC	United States	Medium		50	Contact as potential channel partner - sourcing consultant who may refer clients.
SILVERPORT MERCANTILE INC	United States	Low		45	Lower priority - single shipment, may be spot buyer.
FASTPLOT INC MACROXPOT CO	United States	Medium		40	Lower priority - likely related-party trade with Zhuhai Macroxpot.
ESSENTA COMPONENTS	United States	Low		20	Avoid - intra-company trade from Chinese subsidiary.

Seller Outreach Strategy

#	Strategy	Detail
1	USA - Furniture Trading Companies	Factory-direct pricing eliminating trading company margins. Emphasize FSC/CARB certification, BIFMA compliance, and ability to match current product specifications. Offer free samples and factory audit invitations.
2	USA - Telecom/Industrial Enclosure Buyers	Technical capability and NEMA/IP-rated enclosure manufacturing. Reference experience with telecom OEM specifications. Offer competitive lead times vs. APW Shanghai and engineering support for custom configurations.
3	Canada - Warehouse/Distribution Partners	DDP delivery terms with pre-cleared customs. Offer consignment inventory programs through Canadian warehouse partners. Emphasize USMCA compliance for any North American content.

Outreach Template

Subject: *Factory-Direct Wooden Furniture Supply - Competitive Alternative for Your China Sourcing*

Dear [Buyer Name],

I noticed your company regularly imports wooden and upholstered furniture (HS 9403.60) from China, and I'd like to introduce our manufacturing capability as a potential supply partner. We are a [Foshan/Shenzhen]-based furniture manufacturer with [X] years of experience producing [specific product types], holding FSC, CARB Phase 2, and BIFMA certifications. We can offer factory-direct FOB pricing that typically runs 10-20% below trading company quotes, with FCL shipping direct to your US warehouse. Would you be open to receiving our product catalog and a competitive quote on your next order?

Seller Red Flags

Automated screening powered by global public records and legal database indexing.

WARNING #1

Overwhelming logistics noise in dataset

Over 65% of listed 'buyers' and 'suppliers' are freight forwarders, NVOCCs, or warehouse companies. This makes it extremely difficult to identify genuine furniture trade relationships and may lead to wasted outreach effort targeting logistics companies instead of real buyers.

WARNING #2

HS code contamination with non-furniture products

Many shipments classified under or alongside 9403.60 actually contain automotive parts (HS 8703), liquid pumps (HS 8413), ceramics (HS 6907), and plastics (HS 3926). This inflates apparent market size and may mislead market sizing analysis.

WARNING #3

Telecom buyers may not be furniture buyers

OUTDOOR WIRELESS NETWORKS LLC and COMMScope CONNECTIVITY LLC are telecom infrastructure companies. Their 9403.60 imports are almost certainly equipment enclosures/cabinets, not wooden furniture. Sellers of residential/commercial wooden furniture should not target these companies.

WARNING #4

Related-party trade structures limit addressable market

Several buyer-supplier pairs (ZHUHAI MACROXPORt FASTPLOT, BEIJING KUWAY PRINCETON KUWAY) appear to be related entities. These captive trade lanes are not addressable through competitive sales outreach.

Risk & Opportunity Matrix

RISK MATRIX

Forwarder Masking

HIGH

Over 65% of shipments list freight forwarders as shippers/consignees, obscuring the true manufacturers and end-buyers. This makes it difficult to identify real trade relationships and assess competitive dynamics.
Cross-reference BOL numbers, product descriptions, and shipment patterns to identify underlying factory-buyer relationships. Use customs broker records and corporate registries to trace beneficial ownership.

HS Code Misclassification

HIGH

Many shipments under 9403.60 contain unrelated products (automotive parts, pumps, plastics, ceramics). Telecom companies importing under this code may be classifying equipment enclosures as furniture. This inflates
Verify actual product specifications with buyers before quoting. Focus outreach on companies with clear furniture-related descriptions and Foshan/Shenzhen origin signals.

US Tariff Exposure (Section 301)

HIGH

100% China origin with 100% US/Canada destination. Wooden furniture (9403.60) from China is subject to Section 301 tariffs (currently 25% additional duty). This significantly impacts landed cost competitiveness.
Explore tariff engineering opportunities, first-sale valuation, or FTZ processing. Consider Vietnam, Malaysia, or Indonesia as alternative manufacturing bases for US-bound furniture.

Single-Supplier Dependency

MEDIUM

Multiple buyers (FAIRTON TRADE, VALNETH, OUTDOOR WIRELESS, TIDEL ENGINEERING) show exclusive single-supplier relationships. While this creates opportunity for competitive displacement, it also suggests strong
Approach with differentiated value proposition - not just price, but quality certifications, lead time improvements, or product range expansion.

Related-Party Trade Structures

MEDIUM

Several buyer-supplier pairs appear to be related entities (ZHUHAI MACROXPOT FASTPLOT INC, BEIJING KUWAY PRINCETON KUWAY). These captive supply chains are resistant to competitive displacement.
Identify and prioritize independent buyers with arm's-length supplier relationships. Avoid investing sales effort in related-party trade lanes.

OPPORTUNITY MATRIX

Single-Source Buyer Displacement

90

FAIRTON TRADE INC (32 shipments) and VALNETH LLC (10 shipments) both source exclusively through SHENZHEN WEICHENGSHENG TRADE. These high-volume buyers have no supplier diversification and may welcome
Direct outreach to FAIRTON TRADE and VALNETH with factory-direct pricing, product catalogs, and sample offers. Emphasize quality certifications (FSC, CARB, BIFMA) and ability to match or beat current supplier pricing.

Telecom Enclosure Market Entry

82

OUTDOOR WIRELESS NETWORKS, COMMScope CONNECTIVITY, and TIDEL ENGINEERING import equipment enclosures classified under 9403.60. This niche industrial furniture segment has higher margins than
If manufacturing capability includes metal fabrication and industrial enclosures, target telecom infrastructure companies with NEMA-rated enclosure specifications. Reference APW Shanghai as incumbent to

Forwarder Disintermediation

78

The majority of shipments pass through 2-3 layers of logistics intermediaries (Chinese forwarder ocean carrier US/Canada forwarder end buyer). Each layer adds 5-15% margin. Direct factory-to-buyer FCL shipping could offer
Offer direct FCL shipping terms (FOB or DDP) to identified end-buyers, eliminating forwarder margins. Calculate and present landed cost comparison showing savings from disintermediation.

Canadian Market via US Gateway

72

Significant Canadian distribution channel exists through Mississauga, Richmond BC, and Montreal logistics hubs. Canadian furniture market is underserved by direct China-to-Canada shipping, with most cargo transiting
Establish relationships with Canadian warehouse operators (CBWS CROSSBETTER) and freight forwarders (REJOICE LOGISTICS, SUNSHINE LOGISTICS) who can serve as distribution partners for Canadian furniture

Foshan Furniture Hub Sourcing

68

Only one shipment from Foshan (China's furniture capital) appears in the dataset, suggesting underrepresentation of Foshan manufacturers in this trade lane. Foshan offers the deepest furniture manufacturing ecosystem in
If based in or sourcing from Foshan, leverage this origin advantage in buyer outreach. Foshan origin signals authentic furniture manufacturing capability versus Shenzhen trading companies.

Strategic Sales & Commercial Outreach Roadmap

Prioritized action items for sales pipeline development and commercial outreach.

1. IMMEDIATE: Research FAIRTON TRADE INC and VALNETH LLC corporate profiles, websites, and decision-makers. These are the top two genuine furniture buyers with single-source dependency on Shenzhen Weichengsheng Trade. Prepare factory-direct pricing proposals for their product categories.
2. WEEK 1: Verify whether OUTDOOR WIRELESS NETWORKS LLC and COMMSCOPE CONNECTIVITY LLC imports are truly furniture or telecom equipment enclosures. If enclosures, assess your manufacturing capability for NEMA-rated industrial cabinets before outreach.
3. WEEK 1-2: Contact CBWS CROSSBETTER WAREHOUSE SERVICES (Mississauga, ON, +1 289-562-0185) and REJOICE LOGISTICS CANADA INC (Richmond, BC, +1 604-204-2668) to identify their actual furniture-importing clients in Canada.
4. WEEK 2: Prepare product catalog with FSC, CARB Phase 2, and BIFMA certifications highlighted. These are standard requirements for US furniture buyers and will differentiate from unverified Shenzhen trading companies.
5. WEEK 2-3: Calculate landed cost comparison showing factory-direct FOB pricing vs. trading company pricing through Shenzhen Weichengsheng Trade. Include Section 301 tariff impact in the comparison to show total cost transparency.
6. WEEK 3: Initiate outreach to FAIRTON TRADE INC and VALNETH LLC using the outreach template. Send via LinkedIn (search for procurement/sourcing managers) and email. Follow up by phone within 5 business days.
7. WEEK 3-4: Explore Vietnam or Malaysia manufacturing partnerships as a Section 301 tariff mitigation strategy. US buyers are increasingly requiring China-alternative sourcing options. Having a Vietnam factory or partner significantly strengthens competitive positioning.
8. MONTH 2: Attend or exhibit at upcoming US furniture trade shows (High Point Market, Las Vegas Market) to establish direct relationships with US furniture buyers identified in this analysis.
9. MONTH 2-3: Engage a US-based customs attorney to review First Sale Rule eligibility for your shipments. This can reduce dutiable value by 10-20% for qualifying supply chains, providing a significant cost advantage.
10. ONGOING: Monitor shipment data for new buyers entering this trade lane and for changes in existing buyer-supplier relationships. Set up alerts for FAIRTON TRADE INC and VALNETH LLC to detect if they begin sourcing from alternative suppliers.

Tariff & FTA Trade Advisory

US Section 301 Tariffs: Wooden furniture (HS 9403.60) from China is subject to 25% additional Section 301 tariffs (List 4A/4B), on top of the standard MFN duty rate of 0-3.9% depending on specific subheading. This creates a total duty burden of approximately 25-29% ad valorem for US-bound shipments. Anti-Dumping: Wooden bedroom furniture from China (HS 9403.50) is subject to anti-dumping duty orders, but HS 9403.60 (other wooden furniture) is currently NOT subject to AD/CVD orders. However, CBP may scrutinize 9403.60 imports for potential misclassification of bedroom furniture. USMCA/NAFTA: No benefit - all shipments originate from China, not Mexico or Canada. No applicable FTA reduces duties on China-origin furniture entering the US. Canada: Canada applies MFN tariff rates on Chinese furniture (typically 0-9.5% depending on subheading). No anti-dumping orders on Chinese wooden furniture in Canada. Strategic Advisory: Sellers should explore (1) First Sale Rule valuation to reduce dutiable value, (2) manufacturing in Vietnam/Malaysia/Indonesia to avoid Section 301 tariffs, (3) FTZ processing for US re-export scenarios, or (4) tariff classification review to confirm 9403.60 is the correct and most favorable classification.

Contact Priority List

Prioritized contacts for trade outreach and engagement.

#	Entity	Type	Why Contact	What To Ask
1	FAIRTON TRADE INC	buyer	Highest-volume genuine furniture buyer (32 shipments) with single-source dependency on Shenzhen Weichengsheng Trade. Maximum displacement opportunity.	Ask about current product range, quality requirements, and whether they are open to evaluating alternative factory-direct suppliers for their next purchase order.
2	VALNETH LLC	buyer	Second-highest volume furniture buyer (10 shipments) also single-sourced from Shenzhen Weichengsheng Trade. Strong displacement opportunity.	Inquire about their furniture categories, volume requirements, and whether they have considered diversifying their China supply base.
3	OUTDOOR WIRELESS NETWORKS LLC	buyer	High-frequency telecom enclosure buyer (18 shipments) with single supplier APW Shanghai. If seller has metal fabrication/enclosure capability, this is a premium account.	Ask about their enclosure specifications, NEMA ratings required, and whether they are evaluating alternative suppliers for their equipment housing programs.
4	TIDEL ENGINEERING LP	buyer	Engineering firm with very high recurrence (12 shipments) importing industrial furniture/enclosures. Single-source from APW Shanghai.	Inquire about their project pipeline and whether they need competitive quotes for industrial furniture or equipment enclosures.
5	COMMSCOPE CONNECTIVITY LLC	buyer	Major global telecom company with established import program. Large enterprise with formal procurement processes - longer sales cycle but high-value account.	Request to be added to their approved vendor list for equipment enclosures and industrial furniture. Ask about their vendor qualification requirements.
6	CBWS CROSSBETTER WAREHOUSE SERVICES	buyer	Canadian warehouse receiving high volumes of consolidated China cargo. While not an end-buyer, they can reveal their actual furniture-importing clients.	Ask about their client base and whether they can introduce furniture importers who use their warehousing services.
7	SILVERPORT MERCANTILE INC	buyer	Received Foshan-origin furniture shipment - confirms genuine wooden furniture buyer. May be open to additional Foshan factory suppliers.	Ask about their furniture sourcing needs and whether they are looking for additional Foshan-based manufacturing partners.
8	PRINCETON KUWAY CONSULTING LLC	buyer	Sourcing consultant importing furniture from Beijing Kuway. Could serve as channel partner - supply their US clients through this intermediary.	Ask about their sourcing services and whether they are open to evaluating new factory partners for their client programs.

Complete Shipment Records Ledger (Appendix)

Up to 50 most recent shipments for 9403.60.

Date	Exporter	Importer	Description	Weight	Port
2026-07-07	APW SHANGHAI	OUTDOOR WIRELESS NETWORKS LLC	Wooden & Upholstered Furniture (HS 9403.60)	8050 kg	CHINA US Ports
2026-07-07	APW SHANGHAI	OUTDOOR WIRELESS NETWORKS LLC	Wooden & Upholstered Furniture (HS 9403.60)	8050 kg	CHINA US Ports
2026-07-07	CTC INTERNATIONAL LOGISTICS	US PACIFIC TRANSPORT INC	Liquid Pumps & Elevators & Plastics & Articles thereof (HS 6907.21.90/8413.70.2004/9603.90.8050)	10586 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CARTIER RELIABLE SHIPPING LTD	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	27583 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CARTIER RELIABLE SHIPPING LTD	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	27685 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	REJOICE LOGISTICS CANADA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	13477 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	EUROFRET CANADA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	5956 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CTC LOGISTICS CANADA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	26471 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	INTEGRAL TRANSPORTATION NETWORK	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	135825 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE SERVICES	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	19369 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	SUNSHINE LOGISTICS INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	71845 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	GENERAL NOLI CANADA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	21400 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CDC CANADA INC INTERNATIONAL	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	21384 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE SERVICES	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	21500 kg	CHINA US Ports

Shipment Records Ledger (Continued)

Date	Exporter	Importer	Description	Weight	Port
2026-07-07	CASIA GLOBAL LOGISTICS	AIR SHIP INTERNATIONAL INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	13650 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE SERVICES	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	21000 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	RUTHERFORD GLOBAL LOGISTICS INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	14000 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE SERVICES	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	79200 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	REJOICE LOGISTICS CANADA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	26598 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CTS GLOBAL LOGISTICS CANADA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	42256 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	SUNSHINE LOGISTICS INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	219080 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	BESTLINE SUPPLY CHAIN CANADA LTD	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	20110 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CTS GLOBAL LOGISTICS CANADA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	20700 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	KWEST FREIGHT SERVICES INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	20250 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	BESTLINE SUPPLY CHAIN CANADA LTD	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	53645 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	INFREIGHT GLOBAL LOGISTICS CO LTD	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	56240 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CDC CANADA INC INTERNATIONAL	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	20400 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CDC CANADA INC INTERNATIONAL	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	22166 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	9628 kg	CHINA US Ports

Shipment Records Ledger (Continued)

Date	Exporter	Importer	Description	Weight	Port
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	9855 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	10068 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	9873 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	9854 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	9975 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	9904 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	REJOICE LOGISTICS CANADA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	28005 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	ALLTHING SUPPLY CHAIN MANAGEMENT LT	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	9246 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	ALLTHING SUPPLY CHAIN MANAGEMENT LT	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	8094 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	SUNSHINE LOGISTICS INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	20000 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE SERVICES	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	10683 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	COMFY LOGISTICS	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	20650 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	CBWS CROSSBETTER WAREHOUSE SERVICES	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	17044 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	UI LOGISTICS INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	8261 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	EZOCEAN LOGISTICS USA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	9927 kg	CHINA US Ports

Shipment Records Ledger (Continued)

Date	Exporter	Importer	Description	Weight	Port
2026-07-07	CASIA GLOBAL LOGISTICS	EZOCEAN LOGISTICS USA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	12765 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	SENMART INTERNATIONAL INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	4766 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	EZOCEAN LOGISTICS USA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	22240 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	EZOCEAN LOGISTICS USA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	22300 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	EZOCEAN LOGISTICS USA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	17040 kg	CHINA US Ports
2026-07-07	CASIA GLOBAL LOGISTICS	EZOCEAN LOGISTICS USA INC	Vehicles & Automotive Parts & Seats and Parts (Furniture) (HS 8703.10.19/9401.71.90/3926.90.90)	18030 kg	CHINA US Ports

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